Economic Research Informing Tobacco Control Policy

## Commodity Taxes: Experiences with Tobacco and Alcohol Taxation

Frank J. Chaloupka, University of Illinois at Chicago NAS Tax Policy Webinar on Commodity Taxes April 30, 2018

## Overview

- Impact of Tobacco \& Alcohol Taxes on Use and Consequences
- Comparing/Contrasting Alcohol \& Tobacco Taxes
- Economic Myths \& Facts


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Impact of Taxes and Prices on Use \& Consequences

## Cigarette Prices and Cigarette Sales United States, 1970-2014



## Cigarette Prices and Adult Smoking Prevalence United States, 1970-2014



Source: NHIS, Tax Burden on Tobacco, 2015, and author's calculations

## Monthly Quit Line Calls, United States <br> 

4/1/09 Federal Tax Increase


## Cigarette Prices and Cessation US States \& DC, 2009



## Cigarette Price and Youth Smoking Prevalence Seniors, United States, 1991-2014



## Taxes, Prices and Health: US, 1980-2005



Federal Cigarette Tax and Tax Revenues Inflation Adjusted, 1955-2012

$\longrightarrow$ Federal Tax Tax Revenues

Source: Tax Burden on Tobacco, 2013, and author's calculations

## State Cigarette Taxes and Tax Revenues Inflation Adjusted, 1955-2012



## State Tobacco Control Program Funding and Youth Smoking Prevalence, United States, 1991-2009



## Alcohol Prices \& Drinking

- Extensive econometric and other research shows that higher prices for alcoholic beverages significantly reduce drinking:
- 10 percent price increase would reduce:
- Beer consumption by 1.7 to 4.6 percent
- Wine consumption by 3.0 to 6.9 percent
- Spirits consumption by 2.9 to 8.0 percent
- Overall consumption by 4.4 percent
- Heavy drinking by 2.8 percent
- Generally larger effects on youth and young adults


## Beer Tax and Binge Drinking Prevalence US States, 2010



## Alcohol Prices \& Consequences

- Econometric and other research shows that higher prices for alcoholic beverages significantly reduce:
- Drinking and driving, traffic crashes, and motor-vehicle accident fatalities
- Deaths from liver cirrhosis, acute alcohol poisoning, alcoholrelated cancers, cardiovascular diseases, and other health consequences of excessive drinking
- Violence (including spouse abuse, child abuse, and suicide) and other crime
- Other consequences of drinking, including work-place accidents, teenage pregnancy, and incidence of sexually transmitted diseases


## Alcohol Prices \& Consequences

- Recent systematic review concluded:
- Doubling of alcohol taxes would reduce:
- Alcohol-related mortality by 35\%
- Traffic crash deaths by $11 \%$
- Sexually transmitted disease by 6\%
- Violence by 2\%
- Crime by $1.4 \%$


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## Comparing/Contrasting

Tobacco \& Alcohol Taxes

## State Cigarette Excise Tax Rates - 2000



CDC, Office on Smoking and Health. State Tobacco Activities Tracking and Evaluation (STATE) System.

## State Cigarette Excise Tax Rates - 2006



## State Cigarette Excise Tax Rates - 2012



CDC, Office on Smoking and Health. State Tobacco Activities Tracking and Evaluation (STATE) System.

## State Cigarette Excise Tax Rates January 1, 2018



## State Cigarette \& Beer Tax Increases, 2000-2015



Sources: Campaign for Tobacco Free Kids; NIAAA Alcohol Policy Information System; Brewers Almanac Note: Does not show the multiple reductions in beer taxes and the few reductions in cigarette taxes

## State Beer Excise Tax Rates - 2017



Note: Rates are those applicable to off-premise sales of $4.7 \%$ a.b.v. beer in 12 ounce containers. D.C.'s rank does not affect states' ranks, but the figure in parentheses indicates where it would rank if included. FL, HI, ID, IA, KS, MN, NC, ND, OH, OK, TX, UT, VA, WA, and WI also apply different rates according to alcohol content, place of production, size of container, or place purchased (on- or off-premise or onboard airlines). Statewide local rate included in AL ( $\$ 0.52$ ) and GA ( $\$ 0.53$ ). Sales tax specific to alcoholic beverages included in AR, MD, MN, and DC. Case fees and/or bottle fees which may vary with the size of container included in AR and RI. Wholesale tax rate converted into a gallonage escise tax rate included

State Beer Excise Tax Rates (Dollars per Gallon)
 in KY (10.5\%) and TN (17\%).

## Decade of Last Permanent Beer Tax Increase



Average Beer \& Cigarette Taxes United States, Inflation Adjusted 1973-2012


Sources: Campaign for Tobacco Free Kids; NIAAA Alcohol Policy Information System; Brewers Almanac; Bureau of Labor Statistics; and authors calculations. Note: 2012 beer tax is through June 2012

## Alcoholic Beverage \& Tobacco Product Prices, Inflation Adjusted, 1953-2010



Source: Tax Burden on Tobacco, Brewers'Almanac, and author's calculations

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## Economic Impact

Myths \& Facts

## Common Oppositional Arguments

- Alcohol and tobacco industries use several common arguments in opposition to tax increases:
- Won't have the intended impact in terms of reducing use and consequences
- Will lead to extensive tax avoidance and tax evasion
- Will harm poor and working class consumers
- Will lead to massive job losses


## Tax Avoidance \& Evasion Do NOT Eliminate Health Impact of Higher Taxes



# Tax Avoidance \& Evasion Do NOT Eliminate Revenue Impact of Higher Taxes 

## Cook County Cigarette Tax and Tax Revenues - FY01-FY06



Fiscal Year

$$
\rightarrow \text { Tax } \rightarrow \text { Revenues }
$$

## Curbing Tobacco Tax Avoidance \& Evasion

- Adopt the "Three-Legged Stool" approach
- License of all involved in tobacco product manufacture, import, distribution, and retail sales
- Apply high-tech tax stamps
- Increase enforcement resources and levy strong penalties on violators

Preventing and Reducing
Illicit Tobacco Trade
in the United States


Source: CDC, 2015

## Who Pays\& Who Benefits Impact of Federal Tax Increase, U.S., 2009

$70.0 \%$

$60.0 \%$


## Impact on the Poor

- Need to consider overall fiscal system
- Key issue with tobacco taxes is what's done with the revenues generated by the tax
- Greater public support for tobacco tax increases when revenues are used for tobacco control and/or other health programs
- Net financial impact on low income households can be positive when taxes are used to support programs targeting the poor
- Concerns about regressivity offset by use of revenues for programs directed to poor


## Tobacco/Alcohol Taxes \& Jobs

- Tax increases decrease consumption of taxed products
- Small loss of jobs in tobacco/alcohol sectors
- Money not spent on taxed products will be spent on other goods and services
- Gains in jobs in other sectors
- Increase in tax revenues will be spent by government
- Additional job gains in other sectors
- Net increase in jobs in almost all states


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## Summary

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- Tobacco and alcohol tax increases reduce use and consequences
- Tax increases generate significant new revenues
- Tobacco taxes rising over time in most states
- Alcohol taxes rarely increased
- Counterarguments about negative economic impact false or greatly overstated


## For more information:

## Tobacconomics

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