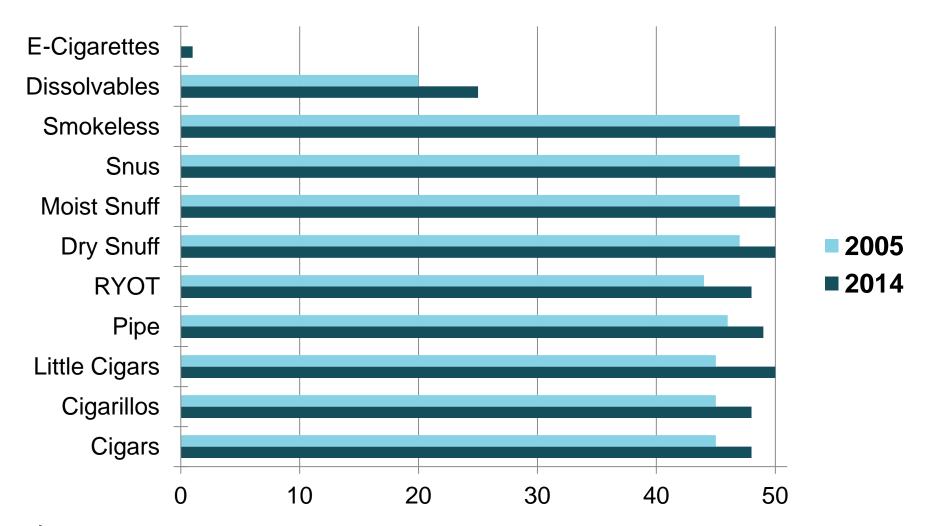


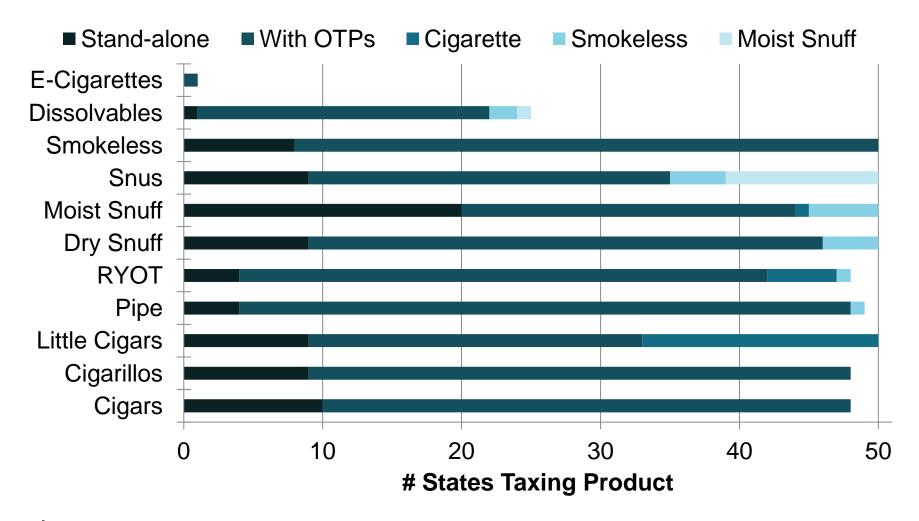
### **National Overview Slides**

### Figure 1. Number of States Taxing Each of the 11 OTPs (January 1, 2005 and 2014)



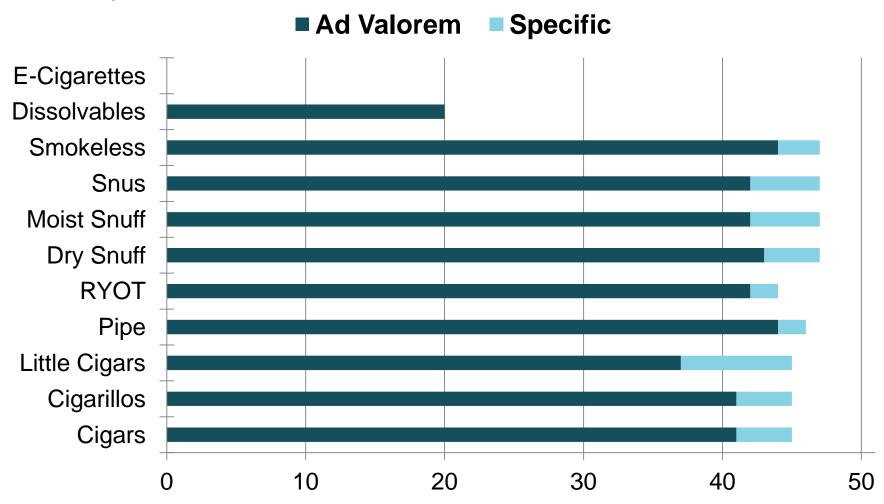


## Figure 2. OTP Tax Categorizations (as of January 1, 2014)



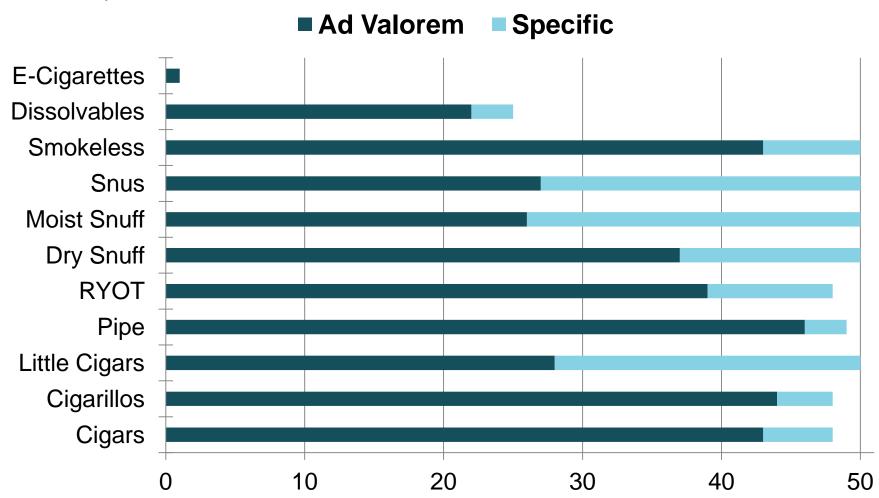


## Figure 3. States Applying Ad Valorem vs. Specific Taxes by Product (January 1, 2005)



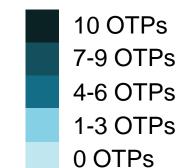


## Figure 4. States Applying Ad Valorem vs. Specific Taxes by Product (January 1, 2014)

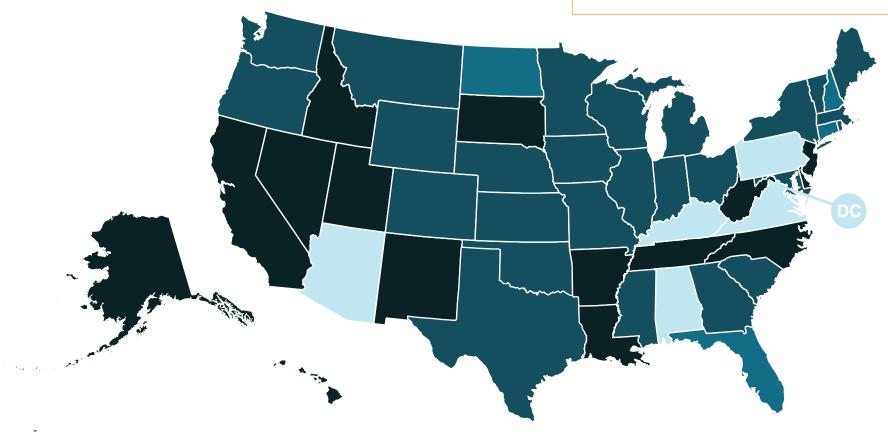




# Figure 5. Number of OTPs Taxed Ad Valorem by State (January 1, 2005)

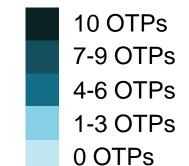


Maximum Number of OTPs is 11

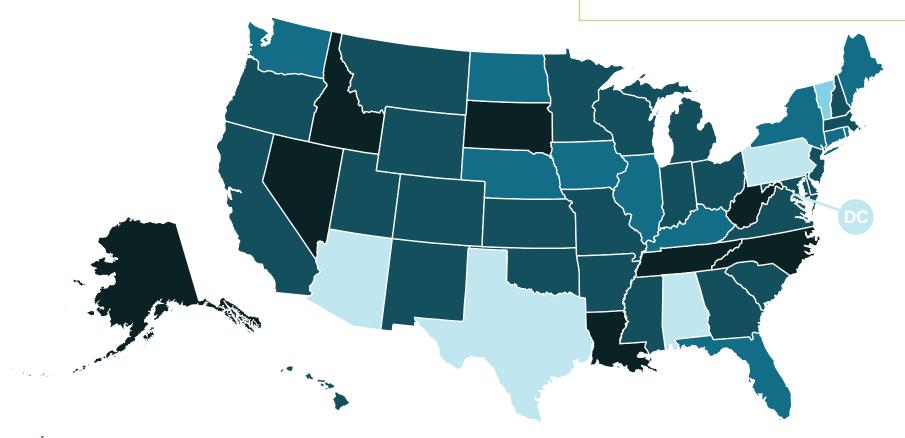




# Figure 6. Number of OTPs Taxed Ad Valorem by State (January 1, 2014)

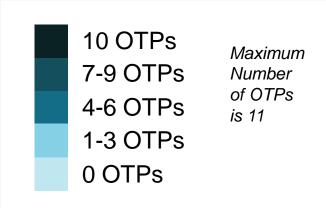


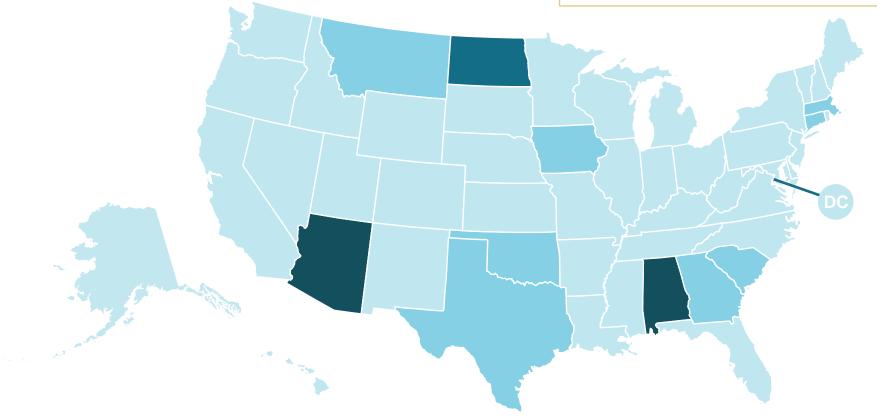
Maximum Number of OTPs is 11





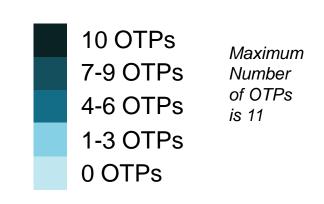
# Figure 7. Number of OTPs Taxed with Specific Taxes by State (January 1, 2005)

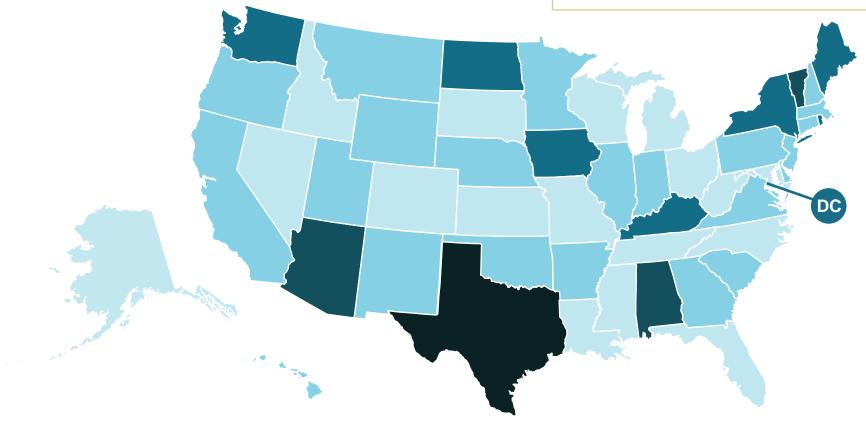






# Figure 8. Number of OTPs Taxed with Specific Taxes by State (January 1, 2014)







## Table 1. National Averages\*: Ad Valorem Taxes (%age) by OTP Type

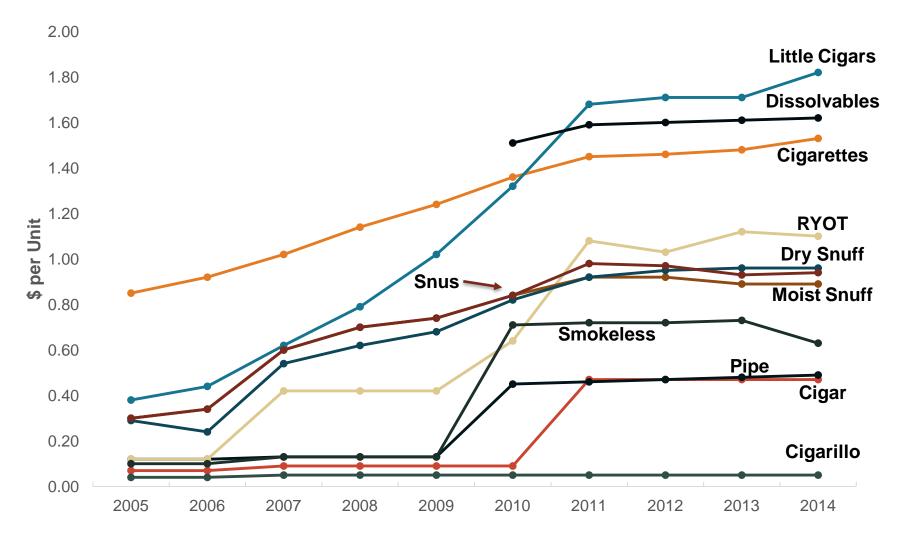
			January 1, 2014							
ОТР	# states	Mean	SD	Min	Max	# states	Mean	SD	Min	Max
Little Cigars	37	28.89	23.06	2.00	129.42	28	30.87	21.69	6.60	75.00
Cigars	41	28.31	22.04	2.00	129.42	43	38.63	26.11	5.00	95.00
Cigarillos	41	28.31	22.04	2.00	129.42	44	39.85	27.03	5.00	95.00
Pipe	44	29.57	22.80	2.00	129.42	46	41.27	27.98	5.00	95.00
RYOT	42	29.60	23.35	2.00	129.42	39	37.06	26.08	5.00	95.00
Moist Snuff	42	31.43	24.79	2.00	129.42	26	42.63	43.51	5.00	210.00
Dry Snuff	43	31.28	24.51	2.00	129.42	37	43.39	39.31	5.00	210.00
Snus	42	31.43	24.79	2.00	129.42	27	44.56	43.84	5.00	210.00
Smokeless	44	31.07	24.32	2.00	129.42	43	45.87	38.02	5.00	210.00
Dissolvables	20	29.29	18.19	2.00	75.00	22	45.92	29.42	6.60	95.00
E-Cigarettes	0					1	95.00		95.00	95.00



Table 2. National Averages\*: Specific Taxes (\$) by OTP Type

	<b>\ .</b> /									
		Jan	uary 1, 200	January 1, 2014						
ОТР	# states	Mean	SD	Min	Max	# states	Mean	SD	Min	Max
Cigarettes (pack of 20)	51	0.85	0.56	0.05	2.46	51	1.53	1.01	0.17	4.35
Little Cigars (pack of 20)	8	0.38	0.51	0.02	1.51	22	1.82	1.25	0.02	4.35
Cigars (each)	4	0.07	0.07	0.01	0.13	5	0.47	0.86	0.01	2.00
Cigarillo (each)	4	0.04	0.05	0.00	0.10	4	0.05	0.05	0.00	0.10
Pipe (ounce)	2	0.12	0.11	0.04	0.20	3	0.49	0.64	0.04	1.22
RYOT (ounce)	2	0.12	0.11	0.04	0.20	9	1.10	1.22	0.04	4.03
Moist Snuff (ounce)	5	0.30	0.23	0.01	0.60	24**	0.89	0.65	0.01	2.02
Dry Snuff (ounce)	4	0.29	0.27	0.01	0.60	13	0.96	0.69	0.01	2.02
Snus (ounce)	5	0.30	0.23	0.01	0.60	23	0.94	0.69	0.01	2.11
Smokeless (ounce)	3	0.10	0.08	0.02	0.16	7	0.63	0.75	0.02	2.02
Dissolvables (ounce)	O	<b></b> Policy				3	1.62	0.35	1.22	1.87 11

Figure 9. Trends in Average State Specific Tobacco Product Taxes\*, All States (As of January 1 each year, 2005-2014)

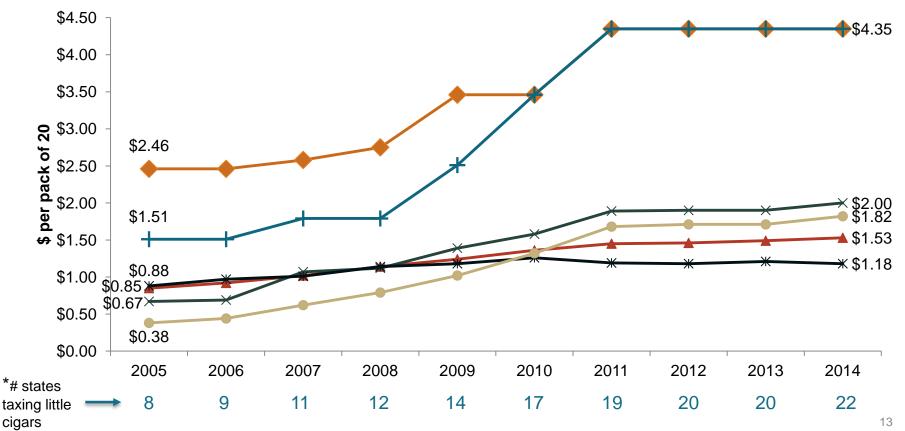




\*Number of states applying specific taxes varies by product and year and the taxable unit varies by product (see Table 2 and Appendices).

### Figure 10. Comparison of State Cigarette and Little Cigar Specific Excise Tax Rates per Pack of 20 by Year

- → Maximum State Cigarette Tax Rate
- → Maximum State Little Cigar Tax Rate\*
- → Mean State Cigarette Tax Rate (All States, N=51)
- → Mean State Cigarette\* Tax Rate (In ONLY states taxing little cigars/pack of 20)
- ——Mean State Cigarette Tax Rate (In ONLY states NOT taxing little cigars/pack of 20)
- Mean State Little Cigar Tax Rate\* (Taxing States)



#### Table 3. Comparison of Federal and <u>MEAN</u> State Specific Tobacco Product Taxes, 2014

	Federal	Mean I All Taxin	Rate in g States		Above-Mean* Rate States	Mean Rate in At- or <u>Below-Mean</u> * Cigarette Tax Rate States		
Product	Rate	# states	\$/unit	# states	\$/unit	# states	\$/unit	
Cigarette (pack of 20)	\$1.01	51	\$1.53	23	\$2.44	28	\$0.79	
Little Cigar (pack of 20)	\$1.01	22	\$1.82	15	\$2.43	7	\$0.52	
Cigar (each)	\$0.40	5	\$0.47	2	\$1.11	3	\$0.05	
Cigarillo (each)	\$0.40	4	\$0.05	1	\$0.07	3	\$0.04	
Pipe (ounce)	\$0.18	3	\$0.49	1	\$0.22	2	\$0.63	
RYOT (ounce)	\$1.55	9	\$1.10	6	\$1.42	3	\$0.46	
Moist Snuff (ounce)	\$0.09	22**	\$0.89	12	\$1.09	10	\$0.65	
Dry Snuff (ounce)	\$0.09	13	\$0.96	7	\$1.27	6	\$0.60	
Snus (ounce)	\$0.09	23	\$0.94	13	\$1.15	10	\$0.65	
Smokeless (ounce)	\$0.03	7	\$0.63	3	\$1.00	4	\$0.36	
Dissolvables (ounce)	\$0.09	3	\$1.62	1	\$1.87	2	\$1.50	

#### Figure 11. Comparison of Federal and Mean State Specific Tobacco Product Excise Taxes, 2014

